

ID	SP02
STATE ID	Passenger 2.0
Description	MID-SIZE TWO (2) DOOR (OR FOUR (4) DOOR IF TWO (2) DOOR UNAVAILABLE) SPECIALTY COUPES MUST BE 110 CU. FT. OR GREATER, BUT LESS THAN 120 CU. FT.. APPROVED MAKES: BUICK LACROSSE, PONTIAC GRAND PRIX GT, CHEVROLET IMPALA (E-85), IMPALA OR MALIBU OR MONTE CARLO LS & SS, HONDA ACCORD COUPE, DODGE STRATUS COUPE, DODGE CHARGER, FORD FUSION SE, MAZDA 6, PONTIAC G6 GT, TOYOTA SOLARA, TOYOTA CAMRY SE, CHRYSLER SEBRING COUPE.
Estimated Quantity	8
Delivery Location/details	DAS Des Moines, Direct Factory Delivery
Pre-delivery Inspection Allowance (per vehicle)	\$54.00

Equipment Description	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
Base Vehicle Minimum Specifications						
1 MIRRORS - Interior: Rearview Day or Night tab selector type. - Exterior: Dual mounted on left & right doors with inside remote control.	STD	\$0.00		\$0.00		\$0.00
2 AIR CONDITIONING - Standard factory package installed	STD	\$0.00		\$0.00		\$0.00
3 SEATING - Front: Split bench with center arm rests or bucket seats with a console. Heavy duty springs cushions and backs if available. Standard fabric covered front and rear.	AL	\$0.00		\$0.00		\$0.00
4 FLOOR COVERING - Carpeted passenger area, color coordinated; carpeted cargo area.	STD	\$0.00		\$0.00		\$0.00
5 GLASS - Windshield & all windows tinted	STD	\$0.00		\$0.00		\$0.00
6 HEATER AND DEFROSTER - Standard	STD	\$0.00		\$0.00		\$0.00
7 RADIO - AM/FM stereo with CD single player. Factory installed with speakers.	STD	\$0.00		\$0.00		\$0.00
8 MOLDINGS - Body side with vinyl insert full length between wheel wells. STICK ON TYPE NOT ACCEPTABLE UNLESS FACTORY INSTALLED.	STD	\$0.00		\$0.00		\$0.00
9 STEERING COLUMN- Tilt	STD	\$0.00		\$0.00		\$0.00
10 WINDSHIELD WIPERS AND WASHERS - Intermittent, Variable with washers	STD	\$0.00		\$0.00		\$0.00
11 12 Volt Power Point	STD	\$0.00		\$0.00		\$0.00
12 AUTOMATIC TRUNK OPENER - Yes, with trunk light	STD	\$0.00		\$0.00		\$0.00
13 INSTRUMENT GAUGES - Standard production gauges or indicators	STD	\$0.00		\$0.00		\$0.00
14 HOOD RELEASE - Inside passenger compartment	STD	\$0.00		\$0.00		\$0.00
15 HEADLIGHTS - Equipped with Quartz Halogen headlights	STD	\$0.00		\$0.00		\$0.00
16 DOME LIGHT - Standard	STD	\$0.00		\$0.00		\$0.00
17 REAR WINDOW DEFROST - Electric, heated wire type; Factory installed	STD	\$0.00		\$0.00		\$0.00
18 WHEELS - Aluminum style sport rims, if available	90S	\$0.00		\$0.00		\$0.00
19 CRUISE CONTROL - Automatic-Factory installed	STD	\$0.00		\$0.00		\$0.00
20 ENGINE - V8 or V6; specify highest performance engine/drive train package available (no supercharge or turbo package)	V6 3.0L	\$0.00		\$0.00		\$0.00
21 TRANSMISSION - Automatic including overdrive	STD	\$0.00		\$0.00		\$0.00
22 BATTERY - Heavy duty maintenance free. Highest ampere rating available. 455 minimum cold cranking availability. _____ amp _____ cca	STD	\$0.00		\$0.00		\$0.00
23 TIRES - Four (4) speed rated, all season, blackwall, similar to Goodyear GT-4. (if available) Standard Production temporary spare	STD	\$0.00		\$0.00		\$0.00
24 ALTERNATOR - 90 Amp. minimum _____ amps	STD	\$0.00		\$0.00		\$0.00
25 STEERING - Power steering	STD	\$0.00		\$0.00		\$0.00
26 SUSPENSION - Heavy duty, if available	STD	\$0.00		\$0.00		\$0.00
27 COMPONENTS - All to be heavy duty, if available	STD	\$0.00		\$0.00		\$0.00
28 FINISH - Clear coat paint	STD	\$0.00		\$0.00		\$0.00
29 SEATBELTS - Front and Rear Shoulder/Lap Belts, Lap Belt for Center Seating	STD	\$0.00		\$0.00		\$0.00
30 DOORS - Indicate 2 door or 4 door _____	4 DOOR	\$0.00		\$0.00		\$0.00
31 Anti-lock brake system	552	\$0.00		\$0.00		\$0.00
32 Power windows and locks	STD	\$0.00		\$0.00		\$0.00
33 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line	STD	\$0.00		\$0.00		\$0.00
34 Required Options (Pricing required for a complete Bid)						
35 Engine Block Heater	41H	\$0.00		\$0.00		\$0.00
36 Anti-lock brake system	552	\$0.00		\$0.00		\$0.00
37 Options which may be required						
38 Front and Rear color keyed floor mats	STD					
39 Deduct for Optional engine/drive train package engine/horsepower available.	N A					
40 Specify: _____						
41 Engine Block Heater	41H	\$30.00				
42 Whitewall tires in lieu of blackwalls, Spec: S-23.	N A					
43 Smokers package, cigarette lighter and ashtray installed	N A					
Vehicle Make:	FORD					
Vehicle Model:	FUSION					
Vehicle Model Code:	P07					
% discount off dealer price (Black Book Invoice) for additional options not stated in specifications:	0.00%					
American Made (Yes/No):	Yes					
Exact Model Designation and Equipment Package:	130A					
EPA Highway (MPG):						
Base Price:	\$19,475.00		\$0.00		\$0.00	
Required Option Price:	\$0.00		\$0.00		\$0.00	
Fleet Incentive Discount:	\$0.00		\$0.00		\$0.00	
(Note: Discounts are subtracted from the cost and should be entered as a negative value).						
Government Discount:	(\$1,000.00)		\$0.00		\$0.00	
(Note: Discounts are subtracted from the cost and should be entered as a negative value).						
Other Discounts:	\$0.00		\$0.00		\$0.00	
(Note: Discounts are subtracted from the cost and should be entered as a negative value).						
Final Price:	\$18,475.00		\$0.00		\$0.00	